

# Federal Supply Service

# **Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA \*\*Advantage!®\*, a menu-driven database system. The INTERNET address GSA \*\*Advantage!®\* is: GSAAdvantage.gov.

# **Multiple Award Schedule**

FSC Group: MAS

Contract number: GS-35F-555GA Modification Number PS-0015

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract period: 07/19/2022 - 07/18/2027Effective as of Mass Modification A897

# Aetos Systems, Inc.

Attn: Donna Coleman 1545 Perimeter Parkway, Suite 110 Huntsville, Al 35806 Phone: 256-970-2804

Fax: 866-316-9838

https://www.aetossystems.com/gsaschedule

Business size: Large SIC: 8711



TABLE OF CONTENTS	
Table of Contents	ii
CUSTOMER INFORMATION	
Labor Category Rates	3
Labor Category Descriptions	5
Service Contract Labor Standards Matrix:	10
Degree/Experience Equivalency	10
TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT)	



#### **CUSTOMER INFORMATION**

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SINs	SIN Title
541330ENG	Engineering Services
54151S	Information Technology (IT) Professional Services
54151HEAL	Health Information Technology Services
OLM	Order-Level Materials

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Labor Category Rates on page 3.

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. See Labor Category Descriptions on page 4.

2. Maximum order: 541330ENG: \$1,000,000

54151S: \$500,000 54151HEAL: \$500,000

3. Minimum order: \$100

4. Geographic coverage (delivery area): Nationwide

5. Point(s) of production (city, county, and State or foreign country): Not Applicable

6. Discount from list prices or statement of net price: Government Net Prices (discounts already deducted.)

7. Quantity discounts: None

8. Prompt payment terms: NET 30 days.

Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Yes

9b. Notification whether Government purchase cards are accepted or not accepted above the micropurchase threshold: Will Not Accept



10. Foreign items (list items by country of origin): Not Applicable

11a. Time of delivery. (Contractor insert number of days.): As negotiated with the ordering agency and as required by contract.

11b. Expedited Delivery. Items available for expedited delivery are noted in this price list: Not Applicable.

11c. Overnight and 2-day delivery: Not Applicable.

11d. Urgent Requirements: To Be Determined at the Task Order level.

12. F.O.B. point(s): Destination

13a. Ordering address(es):

Aetos Systems, Inc. Attn: Donna Coleman 1545 Perimeter Parkway, Suite 245 Huntsville, AL 35806

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address(es):

Aetos Systems, Inc. Attn: Donna Coleman 1545 Perimeter Parkway, Suite 245 Huntsville, Al 35806

- 15. Warranty provision: Not Applicable
- 16. Export packing charges, if applicable: Not Applicable
- 17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Not Applicable
- 18. Terms and conditions of rental, maintenance, and repair (if applicable): Not Applicable
- 19. Terms and conditions of installation (if applicable): Not Applicable
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): Not Applicable
- 20a. Terms and conditions for any other services (if applicable): Not Applicable
- 21. List of service and distribution points (if applicable): Not Applicable



- 22. List of participating dealers (if applicable): Not Applicable
- 23. Preventive maintenance (if applicable): Not Applicable
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): Not Applicable
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: <a href="www.Section508.gov/">www.Section508.gov/</a>.: Not Applicable
- 25. Data Universal Number System (DUNS) number. 805721268
- 26. Notification regarding registration in System for Award Management (SAM) database.: Aetos Systems is registered with SAM.

# **Labor Category Rates**

No.	SIN	Labor Category Title	Option 1 Year 6 Rate	Option 1 Year 7 Rate	Option 1 Year 8 Rate	Option 1 Year 9 Rate	Option 1 Year 10 Rate
1	541330ENG	Applications / Systems Analyst	N/A	N/A	\$115.44	\$118.90	\$122.47
2	541330ENG	Database Administrator	N/A	N/A	\$64.83	\$66.77	\$68.78
3	541330ENG	Database Administrator,	N/A	N/A	\$98.00	\$100.94	\$103.97
		Senior					
4	541330ENG	Database Architect / Manager	N/A	N/A	\$110.39	\$113.70	\$117.12
5	541330ENG	Developer	N/A	N/A	\$62.78	\$64.66	\$66.60
6	541330ENG	Engineer	N/A	N/A	\$92.04	\$94.80	\$97.64
7	541330ENG	Engineering Analyst	N/A	N/A	\$99.07	\$102.04	\$105.10
8	541330ENG	Engineering Analyst, Senior	N/A	N/A	\$135.82	\$139.89	\$144.09
9	541330ENG	Functional Analyst	N/A	N/A	\$84.94	\$87.49	\$90.11
10	541330ENG	Functional Analyst, Senior	N/A	N/A	\$136.71	\$140.81	\$145.03
11	541330ENG	Installation Engineer	N/A	N/A	\$71.86	\$74.02	\$76.24
12	541330ENG	IT Architect	N/A	N/A	\$132.16	\$136.12	\$140.20
13	541330ENG	Program Manager	N/A	N/A	\$148.94	\$153.41	\$158.01
14	541330ENG	System Administration	N/A	N/A	\$46.65	\$48.05	\$49.49
		Technician**					
15	541330ENG	System Architect	N/A	N/A	\$134.39	\$138.42	\$142.57
16	541330ENG	System Maintenance Engineer	N/A	N/A	\$55.26	\$56.92	\$58.63
17	541330ENG	Systems Engineer	N/A	N/A	\$96.81	\$99.71	\$102.70
18	541330ENG	System / Network	N/A	N/A	\$91.86	\$94.62	\$97.46
		Administrator					
19	541330ENG	System / Network	N/A	N/A	\$115.43	\$118.89	\$122.46
		Administrator, Senior					
20	541330ENG	Test Engineer	N/A	N/A	\$49.00	\$50.47	\$51.98



21	54151S	Applications / Systems Analyst	\$108.82	\$112.08	\$115.44	\$118.90	\$122.47
22	54151S	Database Administrator	\$61.11	\$62.94	\$64.83	\$66.77	\$68.77
23	54151S	Database Administrator,	\$92.38	\$95.15	\$98.00	\$100.94	\$103.97
	311313	Senior	Ψ,2.50	Ψ,5.15	Ψ>0.00	Ψ100.51	Ψ103.77
24	54151S	Database Architect / Manager	\$104.05	\$107.17	\$110.39	\$113.70	\$117.11
25	54151S	Developer	\$59.17	\$60.95	\$62.78	\$64.66	\$66.60
26	54151S	Engineer	\$86.76	\$89.36	\$92.04	\$94.80	\$97.64
27	54151S	Engineering Analyst	\$93.38	\$96.18	\$99.07	\$102.04	\$105.10
28	54151S	Engineering Analyst, Senior	\$128.02	\$131.86	\$135.82	\$139.89	\$144.09
29	54151S	Functional Analyst	\$80.07	\$82.47	\$84.94	\$87.49	\$90.11
30	54151S	Functional Analyst, Senior	\$128.86	\$132.73	\$136.71	\$140.81	\$145.03
31	54151S	Installation Engineer	\$67.74	\$69.77	\$71.86	\$74.02	\$76.24
32	54151S	IT Architect	\$124.57	\$128.31	\$132.16	\$136.12	\$140.20
33	54151S	Program Manager	\$140.39	\$144.60	\$148.94	\$153.41	\$158.01
34	54151S	System Administration	\$43.97	\$45.29	\$46.65	\$48.05	\$49.49
		Technician**					
35	54151S	System Architect	\$126.68	\$130.48	\$134.39	\$138.42	\$142.57
36	54151S	System Maintenance Engineer	\$52.09	\$53.65	\$55.26	\$56.92	\$58.63
37	54151S	Systems Engineer	\$91.25	\$93.99	\$96.81	\$99.71	\$102.70
38	54151S	System / Network	\$86.58	\$89.18	\$91.86	\$94.62	\$97.46
		Administrator					
39	54151S	System / Network	\$108.81	\$112.07	\$115.43	\$118.89	\$122.46
		Administrator, Senior					
40	54151S	Test Engineer	\$46.18	\$47.57	\$49.00	\$50.47	\$51.98
41	54151HEAL	Health IT Business Process	\$78.46	\$80.81	\$83.23	\$85.73	\$88.30
		Analyst					
42	54151HEAL	Health IT Business Process	\$113.35	\$116.75	\$120.25	\$123.86	\$127.58
42	54151III A I	Analyst, Senior	Φ.4 <b>2.2</b> 0	Φ 4 2 . T. T	Φ44.0 <i>c</i>	Φ46 21	Φ47.c0
43	54151HEAL	Health IT Customer Service	\$42.28	\$43.55	\$44.86	\$46.21	\$47.60
44	EA1E1IIEAI	Engineer / Analyst	¢02.44	¢05.21	¢00.07	¢101 01	¢104.04
44	54151HEAL	Health IT Deployment / Logistics Analyst	\$92.44	\$95.21	\$98.07	\$101.01	\$104.04
45	54151HEAL	Health IT Deployment /	\$113.64	\$117.05	\$120.56	\$124.18	\$127.91
43	5415111EAL	Logistics Analyst, Senior	φ113.0 <del>4</del>	φ117.03	\$120.50	φ12 <del>4</del> .10	φ141.71
46	54151HEAL	Health IT Integration Engineer	\$109.48	\$112.76	\$116.14	\$119.62	\$123.21
47	54151HEAL	Health IT Program Analyst	\$80.48	\$82.89	\$85.38	\$87.94	\$90.58
48	54151HEAL	Health IT Program Analyst,	\$60.43	\$62.08	\$63.94	\$65.86	\$67.84
		Junior	Ψ00.27	Ψ02.00	Ψ03.7 τ	ψυυ.υυ	ψ07.01
49	54151HEAL	Health IT Project Manager	\$119.88	\$123.48	\$127.18	\$131.00	\$134.93
50	54151HEAL	Health IT Quality Assurance	\$89.89	\$92.59	\$95.37	\$98.23	\$101.18
	_	Manager					
51	54151HEAL	Health IT Software Engineer	\$113.96	\$117.38	\$120.90	\$124.53	\$128.27
52	54151HEAL	Health IT Software/System	\$129.35	\$133.23	\$137.23	\$141.35	\$145.59
		Architect, Senior					
53	54151HEAL	Health IT Software/System	\$118.10	\$121.64	\$125.29	\$129.05	\$132.92
1		Architect					



54	54151HEAL	Health IT Software/System	\$94.35	\$97.18	\$100.10	\$103.10	\$106.19
		Architect, Junior					
55	54151HEAL	Health IT Training Developer	\$75.00	\$77.25	\$79.57	\$81.96	\$84.42
56	54151HEAL	Health IT Training Developer,	\$95.18	\$98.04	\$100.98	\$104.01	\$107.13
		senior					

# **Labor Category Descriptions**

Labor Category Title	Labor Category Description	Minimum Education	Min. Years of Exp.
Applications / Systems Analyst	Conducts analysis of various commercial off-the-shelf computer applications and/or custom applications and identifies strengths and weaknesses for use in different environments. Analyzes system applications and the consumption of system resources and detects problems and/or security issues. Translates systems requirements from business needs and gives feedback to developers. Evaluates cost factors and risk.	Bachelor's Degree in Computer Science or relevant field.	5
Database Administrator	Manages the routine operations and maintenance of databases and ensures reliable and efficient performance in IT systems. Responsible for data security, organization, and accessibility.	Bachelor's Degree in Computer Science or relevant field.	1
Database Administrator, Senior	Creates, implements and manages expansive database administration programs. Reviews database performance trends, and identifies opportunities for improvement for IT systems. Provides direction and guidance to junior staff members.	Bachelor's Degree in Computer Science or relevant field.	5
Database Architect / Manager	Defines and builds effective and efficient databases utilizing a variety of different software products. Knowledgeable of various database products and structures. Conveys information to technicians for data input. Provides direction and guidance to junior staff members. Identifies goals for data management. Translates user needs into database design. Creates database management processes and detailed documentation. Optimizes database designs with focus on data security, organization, and accessibility.	Bachelor's Degree in Computer Science or relevant field.	5
Developer	Analyzes customer needs and develops overall concept and design objectives. Creates software in a variety of programming languages and for a variety of IT software applications. Debugs and corrects errors in computer programs.	Bachelor's Degree in Computer Science or relevant field.	.0
Engineer	Provides specialized applications and operational analysis in support of IT systems. Plans and supports network and computing infrastructure. Has knowledge of networking technologies. Is cognizant, knowledgeable, and contributes to all phases of software	Bachelor's Degree in Computer Science or	5



	development with emphasis on the planning, analysis, modeling, simulation, testing, integration, documentation and presentation phases.	relevant field.	
Engineering Analyst	Analyzes specific aspects of a given IT system's and/or product's architecture, design, coding, and performance. Identifies issues and/or risks and documents specific sources.	Bachelor's Degree in Computer Science or relevant field.	5
Engineering Analyst, Senior	Coordinates with program and project leaders to analyze system and/or product architecture, design, coding, and performance. Is able to identify strategies for addressing requirements, risks, and issues. Conducts trade-off analysis of requirements against fiscal, schedule, and performance issues. Resolves problems as related to their field. Provides direction and guidance to junior staff members.	Bachelor's Degree in Computer Science or relevant field.	10
Functional Analyst	Works with customers, users and project leads in analyzing, designing, implementing and supporting IT business applications and systems. Responsible for individual projects and systems. Analyzes functionality against performance requirements.	Bachelor's Degree in Computer Science or relevant field.	5
Functional Analyst, Senior	Provides analysis in the areas of business, functional, technical, activities, and events. Responsible for working with users and customers to document and strategize process improvements for current business processes (business process reengineering). Responsible for providing market research on conditions that may impact the overall operational efficiency of an organization. Responsible for identifying symptoms and areas for process improvement.	Bachelor's Degree in Computer Science or relevant field.	5
Installation Engineer	Executes the deployment of simple and complex IT systems, networks hardware and software and ensuring that the systems are functioning properly upon installation. Solves issues that arise on site.	Bachelor's Degree in Computer Science or relevant field.	5
IT Architect	Designs and develops IT architecture with the goal of increasing operational efficiency. Creates diagrams and documentation with all components that comprise systems including network topology. Applies IT resources to meet specific business requirements.	Bachelor's Degree in Computer Science or relevant field.	5
Program Manager	Manages day-to-day operations of the contract. Develops requirements, budgets, and schedules for their assigned projects. Manage and status risks. Coordinates projects from development through implementation, working with internal and external clients, vendors, consultants, and technical specialists. A technical knowledge base is essential for managers, who must understand and guide the work of their subordinates yet also explain the work in nontechnical terms to senior managers and potential customers. Responsibilities may include conceptual thinking, designing and	Bachelor's Degree in Computer Science or relevant field. 3 years' experience managing a	10



	developing plans, processes, procedures, functional and data requirements analysis, complex system analysis, and	program or large	
	documentation preparation for complex systems.	project.	
System Administration Technician**	Conducts routine system administration tasks and logs data into system admin logs. Operates under the supervision of the System Administrator. Administers patches and corrective actions under the direction of the System Administrator. Interfaces with	High school or GED.	3
System Architect	customers.  Understands the relationship between applications, operating systems, hardware and software. Creates a network architecture that takes all factors of a network into consideration such as functional requirements, technical considerations, business processes and end users. Creates a wide variety of IT system architectures that are beneficial and can be implemented. Experienced in total system design including networks.	Bachelor's Degree in Computer Science or relevant field.	5
System Maintenance Engineer	Conducts complex maintenance tasks for IT systems and products in a variety of different and complex environments. Trains and monitors maintenance technicians in the execution of written and oral tasking.	Bachelor's Degree in Computer Science or relevant field.	1
Systems Engineer	Provides technical support in system architecture, system design, system integration and technical management. Assists in providing technical input to the systems engineering process. Provides requirements analysis. May prepare and present systems assurance reviews. Identifies requirements and deficiencies in hardware and software products. Advises customer in product selection and use, capacity planning operations and performance management.	Bachelor's Degree in Computer Science or relevant field.	5
System / Network Administrator	Manages, monitors and configures the routine operations and maintenance of computer systems in a variety of different networks to include high volume/high availability systems. Implements policy regarding computer access. Implements firewalls. Conducts routine system administration tasks and logs data into system admin logs. Responsible for maintaining system efficiency. Troubleshoots a wide variety of systems and networks. Debugs protocols and processes.	Bachelor's Degree in Computer Science or relevant field.	1
System / Network Administrator, Senior	Works with multiple teams of administrators involving multiple diverse networks at both the enterprise and local level. Creates plans that ensure effective management, operations, and maintenance of systems and/or networks. Is cognizant of all agency policies regarding computer access and firewall and network protection technologies and creates the plans to implement. Manages teams of admins and is able to prioritize work and identifies high risk critical problems and dedicates appropriate resources. Has extensive knowledge of a wide variety of systems and networks to include high volume/high availability systems.	Bachelor's Degree in Computer Science or relevant field.	5
Test Engineer	Coordinates and executes test events in accordance with approved test plans, procedures and scripts. Ensures test environments are set up accurately. Creates test reports. Tests IT hardware, software, systems and networks.	Bachelor's Degree in a relevant field.	1



II1/1. IT	A . 1	D111-	
Health IT Business Process	Analyzes Health IT business and information environments,	Bachelor's	5
	activities, and events. Reviews data, identifying trends and errors.	Degree in a Business	
Analyst	Responsible for report writing and generation.		
II 1d IT		Discipline	10
Health IT	Gathers, compiles, and analyzes business process data specifically	Bachelor's	10
Business Process	as it relates to Health IT systems and business systems. Identifies	Degree in a	
Analyst, Senior	trends, errors, and missing data. Creates alternate depictions of data	relevant	
	to identify and highlight issues. Summarizes findings in summary	field.	
	reports. Creates and documents process benefits in graphic,		
	narrative and oral formats. Provides direction and guidance to		
	junior staff members.		
Health IT	Responds to end user requests for assistance on Health IT	Bachelor's	1
Customer Service	applications and systems using manuals and scripted responses.	Degree in a	
Engineer /	Interacts with customers, diagnoses problems and guides customers	relevant	
Analyst	through the necessary steps to correct their issues. Refers ongoing	field.	
	issues to the appropriate Health IT engineering support team.		
Health IT	Coordinates, schedules and identifies deployment/logistic activities	Bachelor's	5
Deployment /	for transition of Health IT systems to healthcare facilities. Identifies	Degree in a	
Logistics Analyst	scheduling and coordination issues with healthcare facilities.	relevant	
	Coordinates with developers, testers, healthcare facilities	field.	
	installation site staff, and others to ensure that schedules and		
	expectations are completed in a timely manner.		
Health IT	Leads a team in the fielding of Health IT systems, hardware and	Bachelor's	5
Deployment /	software of a simple or complex nature. Creates deployment plans	Degree in a	3
Logistics Analyst,	and sets cost, schedule, and performance expectations. Identifies	relevant	
Senior	activity requirements in the near, mid and long-term phases of a	field.	
Scillor		neia.	
	Health IT program. Knowledgeable of a wide variety of healthcare		
	environments and equipment. Experienced in deployment/logistics		
	planning of Health IT systems. Provides direction and guidance to		
II1/1. IT	junior staff members.	D111-	
Health IT	Creates strategies and plans for the integration of multiple Health	Bachelor's	5
Integration	IT systems/subsystems into an operational unit, ensuring functional	Degree in	
Engineer	and performance capabilities are retained. Introduces new hardware	Computer	
	and/or software into a new or existing environment while	Science or	
	minimizing disruption and mitigating risks.	relevant	
** 11 ***		field.	
Health IT	Plans, analyzes, and evaluates the effectiveness of operating	Bachelor's	5
Program Analyst	programs of Health IT systems and information analytics. Uses	Degree in a	
	source data to evaluate the effectiveness of programs and business	relevant	
	processes. Uses qualitative and quantitative analytical skills to	field.	
	assess the effectiveness of the operations.		
Health IT	Gathers the appropriate data that will be used to plan, analyze and	Bachelor's	1
Program Analyst,	evaluate the effectiveness of operating programs for Health IT	Degree in a	
Junior	systems and information analytics. Creates, applies and maintains	relevant	
	tools to track program, project, or task performance data, including	field.	
	cost, schedule, and performance data. Creates routine and ad hoc		
	reports. Provides oral and written discussions of analytical findings		
	using narrative and graphic forms.		
Health IT Project	Manages Health IT related projects. Is well versed in life cycle and	Bachelor's	10
Manager	project management methodologies. Tracks cost, schedule and	Degree in	



	T1(C1(C1(C1(C	C	
	performance progress. Identifies and mitigates risks.	Computer Science or	
		relevant	
II1/1. IT O1'/	Construction 1 in all months 144 in 1 and a second 1 and 1 and 1	field.	10
Health IT Quality	Creates and implements detailed plans to ensure overall quality of	Bachelor's	10
Assurance	all IT Health products, services and systems. Resolves all project or	Degree in a	
Manager	program release problems and takes corrective action, escalating as	relevant	
	needed, to resolve and achieve results. Experience in assuring the	field.	
** 11 ***	viability, functionality and effectiveness of essential tools.	- · · · ·	
Health IT	Designs, codes, tests, debugs and documents software in a variety	Bachelor's	5
Software	of programming languages. Knowledgeable of the latest	Degree in	
Engineer	programming languages and techniques. Creates strategies for	Computer	
	developing Health IT systems and applications. Evaluates	Science or	
	alternative approaches and selects optimal approaches.	relevant	
		field.	
Health IT	Works with Health IT program and project leaders to define and	Bachelor's	5
Software/System	create the architectural depictions and documents, ensuring logical	Degree in	
Architect	flow, and all issues are addressed. Has experience with a variety of	Computer	
	software programs and languages and has some experience in	Science or	
	programming for healthcare systems. Designs and discusses system	relevant	
	strategies for platform, applications and interoperability.	field.	
Health IT	Creates architecture depictions and documentation for healthcare	Bachelor's	1
Software/System	systems and interoperability under the guidance and supervision of	Degree in	
Architect, Junior	senior architects and team members.	Computer	
		Science or	
		relevant	
		field.	
Health IT	Coordinates Health IT program and project leaders to identify	Bachelor's	10
Software/System	requirements for system architecture. Identifies strategies for	Degree in	10
Architect, Senior	addressing requirements for healthcare systems and	Computer	
7 in clinicoct, Bellion	interoperability. Analyzes requirements against fiscal, schedule,	Science or	
	and performance issues. Creates an architecture vision from overall	relevant	
	Health IT program requirements. Experienced in high volume and	field.	
	high availability applications and systems. Creates and conveys to	neid.	
	team members the architectural vision for a Health IT program or		
	project. Is responsible for dictating design choices to software		
	developers, including but not limited to platforms, coding and		
	technical levels. Establishes and enforces standards and practices.		
	_		
	Oversees the development team, managing the full life cycle of the		
	software development process. Has extensive software		
	development experience and thorough knowledge of a variety of		
	programming languages and logic. Provides direction and guidance		
TT 1.1 TT	to junior staff members.	D 1 1 1	
Health IT	Develops, writes and creates training materials, training plans, and	Bachelor's	5
Training	training programs for a Health IT organization, program or project.	Degree in a	
Developer	Develops training materials for various presentation media, such as	relevant	
	written, visual and web based classes for utilization by healthcare	field.	
** 11	providers, researchers, and government personnel	-	
Health IT	Develops training strategies, determining training methods, and	Bachelor's	10
Training	develops training materials for presentation in various media.	Degree in a	



Developer, senior	Creates new training strategies and presentation methods as new	relevant	
	media or new training methodologies become available. Creates	field.	
	training plans and materials for large complex Health IT		
	organizations and missions.		

#### Service Contract Labor Standards Matrix:

SCA/SCLS Matrix			
SCLS Eligible Contract Labor   SCLS Equivalent Code Title   WD Number			
Category/Fixed Price Service			
System Administration Technician	14160 – Personal Computer	2015-4604	
	Support Technician		

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (\*\*) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).

# **Degree/Experience Equivalency**

Degree	Equivalent Experience in Lieu of Degree
Associate's	2 years of relevant experience.
Bachelor's	Associate degree and 2 years of relevant experience or 4 years of relevant experience.
Master's	Bachelor's degree and 2 years of relevant experience, or an Associate degree and 4 years of
	relevant experience, or 6 years of relevant experience.
Doctorate	Master's degree and 2 years of relevant experience, or Bachelor's degree and 4 years of
	relevant experience, or an Associate degree and 6 years of relevant experience, or 8 years
	of relevant experience.

# TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 54151S)

#### 1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 54151S Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

# 2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the



ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

#### 3. ORDER

a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available. b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

#### 4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

# 5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

- (a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-
- (1) Cancel the stop-work order; or
- (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
- (b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
- (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
- (c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
- (d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.



#### 6. INSPECTION OF SERVICES

In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I OCT 2008) (DEVIATION I – FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

#### 7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

# 8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

# 9. INDEPENDENT CONTRACTOR

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

# 10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

"Contractor" means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

"Contractor and its affiliates" and "Contractor or its affiliates" refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An "Organizational conflict of interest" exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor's or its affiliates' objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize,

or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

#### 11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

# 12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB



2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition. As prescribed in 16.601(e)(3), insert the following provision:

- (a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
- (b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
- (1) The offeror;
- (2) Subcontractors; and/or
- (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

#### 13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

#### 14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

#### 15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

# 16. DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING

a. The Contractor shall provide a description of each type of IT Service offered under Special Item Numbers 54151S IT Professional Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.

b. Pricing for all IT Professional Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices, minimum general experience and minimum education.

The following is an example of the manner in which the description of a commercial job title should be presented: **EXAMPLE:** Commercial Job Title: System Engineer

Minimum/General Experience: Three (3) years of technical experience which applies to systems analysis and design techniques for complex computer systems. Requires competence in all phases of systems analysis techniques, concepts and methods; also requires knowledge of available hardware, system software, input/output devices, structure and management practices.

Functional Responsibility: Guides users in formulating requirements, advises alternative approaches, conducts feasibility studies.

Minimum Education: Bachelor's Degree in Computer Science

# TERMS AND CONDITIONS APPLICABLE TO HEALTH INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 54151HEAL)

Vendor suitability for offering services through the new Health IT SIN must be in accordance with the following laws and standards when applicable to the specific task orders, including but not limited to:

- Health Information Technology for Economic and Clinical Health Act of 2009 (HITECH)
- The Health Insurance Portability and Accountability Act of 1996 (HIPAA)



- National Institute of Standards and Technology (NIST) Federal Information Processing Standards (FIPS) and Special Publications
- Federal Information Security Management Act (FISMA) of 2002

#### 1. SCOPE

- a. The labor categories, prices, terms and conditions stated under Special Item Number 54151HEAL Health Information Technology Services apply exclusively to Health IT Services within the scope of this Information Technology Schedule.
- b. This SIN is limited to Health IT Services only. Software and hardware products are out of scope. Hardware and software can be acquired through different Special Item Numbers.
- c. This SIN provides ordering activities with access to Health IT services.
- d. Health IT Services provided under this SIN shall comply with all Healthcare certifications and industry standards as applicable at the task order level.
- e. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

# 2. ORDER

a. Agencies may use written orders, Electronic Data Interchange (EDI) orders, Blanket Purchase Agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for

the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.

b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

#### 3. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity. All Contracts will be fully funded.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of Health IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts. All travel will be agreed upon with the client prior to the Contractor's travel.

#### 4. INSPECTION OF SERVICES

In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS —COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I — OCT 2008) (DEVIATION I — FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

#### 5. RESPONSIBILITIES OF THE CONTRACTOR



The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

#### 6. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite Health IT Services.

#### 7. INDEPENDENT CONTRACTOR

All Health IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

# 8. ORGANIZATIONAL CONFLICTS OF INTEREST

#### a. Definitions.

"Contractor" means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

"Contractor and its affiliates" and "Contractor or its affiliates" refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An "Organizational conflict of interest" exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor's or its affiliates' objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

#### 9. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for Health IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

#### 10. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

# 11. INCIDENTAL SUPPORT COSTS

Incidental support costs are not considered part of the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

# 12. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

# 13. DESCRIPTION OF HEALTH IT SERVICES AND PRICING

a. The Contractor shall provide a description of each type of Health IT Service offered under Special Item Numbers 54151HEAL Health IT Services and it should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor



is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.

b. Pricing for all Health IT Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices, minimum general experience and minimum education.

The following is an example of the manner in which the description of a commercial job title should be presented:

**EXAMPLE:** Commercial Job Title: Health IT Subject Matter Expert

Minimum Experience: Ten (10) years.

Functional Responsibilities: Significant information technology consulting and clinical information system strategy and implementation experience. Experienced in client engagements representing a wide array of activities, related to professional information technology projects, in a healthcare/clinical environment, including strategic planning related to information technology systems and/or software, governance, process design/redesign, clinical content development, and communications and training strategies for information technology solutions.

Minimum Education: Medical Doctor or Doctor of Osteopathic Medicine.